

**United Fidelity Insurance Company  
(Public Shareholding Company)  
[Formerly known as United Insurance  
Company]**

**FINANCIAL STATEMENTS**

**31 DECEMBER 2018**

## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF UNITED FIDELITY INSURANCE COMPANY (formerly known as United Insurance Company)**

### **Report on the Audit of the Financial Statements**

#### *Opinion*

We have audited the financial statements of United Fidelity Insurance Company (formerly known as United Insurance Company) (the "Company"), which comprise the statement of financial position as at 31 December 2018, and the statement of income, the statement of other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2018 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

#### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (the "IESBA Code") together with the ethical requirements that are relevant to our audit of the financial statements in the United Arab Emirates, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
UNITED FIDELITY INSURANCE COMPANY (formerly known as United Insurance Company)  
(continued)**

**Report on the Audit of the Financial Statements (continued)**

*Key Audit Matters (continued)*

<b>Key Audit Matter</b>	<b>How the Matter Was Addressed in the Audit</b>
<p><i>Valuation of insurance contract assets and insurance contract liabilities (refer to note 22 of the financial statements)</i></p> <p>We focused on this balance because of the complexity involved in the estimation process, and the significant judgements that management make in determining the appropriateness and adequacy of the liability. The liabilities which includes claims reported and not settled, incurred but not reported and unallocated loss adjustment expense are based on a best-estimate of the ultimate cost of all claims incurred but not settled at a given date, whether reported or not, together with the related claims handling costs. A range of methods may be used to determine these provisions. Underlying these methods are a number of explicit or implicit assumptions relating to the expected settlement amount and settlement patterns of claims.</p> <p>Insurance contract assets are recognised when the related gross insurance liability is recognised according to the terms of the relevant reinsurance contracts and their recoverability is subject to the probability of default and probable losses in the event of default by respective reinsurance counterparties.</p> <p>Note 22 to the financial statements describes the elements that make up the insurance contract liabilities and insurance contract assets balance.</p>	<p>The work that we performed to address the valuation of insurance contract assets and liabilities included the following procedures:</p> <ul style="list-style-type: none"> <li>• The evaluation and testing of key controls around the claims handling and reserve setting processes of the Company along with the recognition and release of reinsurance assets. We examined evidence of the operation of controls over the valuation of individual claims reserves, such as large loss review controls and internal peer reviews (whereby reviewers examine documentation supporting claims reserves and consider if the amount recorded in the financial statements is valued appropriately).</li> <li>• We checked samples of claims reserves and the respective share of reinsurance assets, through comparing the estimated amount of the reserve to appropriate documentation, such as reports from loss adjusters.</li> <li>• We reviewed management's reconciliation of the underlying company data recorded in the policy administration systems with the data used in the actuarial reserving calculations.</li> <li>• We tied the insurance contract liabilities and insurance assets as recommended by the Company's actuary to the liabilities and assets in the financial statements.</li> <li>• We assessed the experience and competency of the Company's actuary to perform the year end valuation.</li> <li>• We involved our actuarial specialist team members, to apply industry knowledge and experience and we compared the methodology, models and assumptions used against recognised actuarial practices.</li> <li>• We obtained the reinsurance treaty summary for the year and verified the details in the summary to the respective agreements.</li> <li>• We reviewed the ratios of reinsurance assets to related insurance contract liabilities to identify any variance from reinsurance treaty arrangements.</li> </ul>

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
UNITED FIDELITY INSURANCE COMPANY (formerly known as United Insurance Company)  
(continued)**

**Report on the Audit of the Financial Statements (continued)**

*Key Audit Matters (continued)*

<i>Key audit matter</i>	<b>How the Matter Was Addressed in the Audit</b>
<i>Revenue recognition (refer to note 3 of the financial statements)</i>	
<p>Gross insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period, and are recognised on the date on which the policy commences. At the end of each year, a proportion of net retained premiums of the medical and other general business is provided for to cover portions of risk which have not expired at the reporting date. The reserves are required to be calculated in accordance with the requirements of the Insurance Law relating to insurance companies.</p>	<ul style="list-style-type: none"> <li>• We assessed whether the Company's revenue recognition policies complied with IFRS and tested the implementation of those policies. Specifically, we considered whether the premiums on insurance policies are accounted for on the date of inception of policies, by testing a sample of revenue items to insurance contracts, with a specific focus on transactions which occurred near 31 December 2018.</li> <li>• We evaluated the relevant IT systems and tested the operating effectiveness of the internal controls over the recording of revenue in the correct period.</li> <li>• We compared the unearned premiums reserve balance as per the financial statements to the reserve balance computed by the Company's actuary.</li> <li>• We recalculated the unearned premium reserve based on the earning period of insurance contracts existing as of 31 December 2018.</li> <li>• We also tested a risk based sample of journal entries posted to revenue accounts to identify any unusual or irregular items, and we tested the reconciliations between the policy master file and its financial ledgers.</li> <li>• We tested random samples to verify controls over issuance of policy and recording gross written premium.</li> </ul>



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**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
UNITED FIDELITY INSURANCE COMPANY (formerly known as United Insurance Company)  
(continued)**

**Report on the Audit of the Financial Statements (continued)**

*Key Audit Matters (continued)*

<i>Key audit matter</i>	<i>How the Matter Was Addressed in the Audit</i>
<i>Impairment losses on insurance receivables including third part recoveries (refer to note 15 of the financial statements)</i>	
<p>The Company has amounts of trade receivables that are overdue and not impaired (as disclosed in note 15 to the financial statements). The key associated risk is the recoverability of receivables. Management's related provision is subjective and is influenced by assumptions concerning the probability of default and probable losses in the event of default.</p>	<ul style="list-style-type: none"><li>• We compared the prior year provision for bad debts to the actual amounts written off, to determine whether the management's estimation techniques were reasonable.</li><li>• We also considered the adequacy of provisions for bad debts for significant customers, taking into account specific credit risk assessments for each customer based on time past due, the existence of any disputes over the balance outstanding, the history of settlement of receivables and the existence of any liabilities with the same counterparties which reduce the net exposure.</li><li>• We discussed with management and reviewed correspondences, where relevant, to identify any disputes and assessed whether appropriately considered in the bad debt provision.</li><li>• For third party recoveries, we have reviewed the provision created by the management as non-recoverable</li></ul>

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
UNITED FIDELITY INSURANCE COMPANY (formerly known as United Insurance Company)  
(continued)**

**Report on the Audit of the Financial Statements (continued)**

*Other information included in the Company's 2018 Annual Report*

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

*Responsibilities of management and those charged with governance for the financial statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and in compliance with the applicable provisions of the Company's Articles of Association and of the UAE Federal Law No. (2) of 2015 and the UAE Federal Law No. (6) of 2007 and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

*Auditor's responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
UNITED FIDELITY INSURANCE COMPANY (formerly known as United Insurance Company)  
(continued)**

**Report on the Audit of the Financial Statements (continued)**

*Auditor's responsibilities for the audit of the financial statements (continued)*

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF  
UNITED FIDELITY INSURANCE COMPANY (formerly known as United Insurance Company)  
(continued)**

**Report on other legal and regulatory requirements**

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- i) the Company has maintained proper books of account;
- ii) we have obtained all the information we considered necessary for the purposes of our audit;
- iii) the financial statements have been prepared and comply, in all material respects, with the applicable provisions of the Company's Articles of Association and the UAE Federal Law No. (2) of 2015;
- iv) the financial information included in the Directors'/Manager's report is consistent with the books of account of the Company;
- v) investments in shares and stocks during the year ended 31 December 2018, if any, are disclosed in note 12 to the financial statements;
- vi) note 25 reflects material related party transactions and the terms under which they were conducted;
- vii) based on the information that has been made available to us, nothing has come to our attention which causes us to believe that the Company has contravened during the financial year ended 31 December 2018 any of the applicable provisions of the UAE Federal Law No. (2) of 2015 or of its Articles of Association which would have a material impact on its activities or its financial position; and
- viii) note 8 to the financial statements discloses the social contributions made during the year.

Further, as required by the UAE Federal Law No. (6) of 2007, as amended, we report that we have obtained all the information and explanation we considered necessary for the purpose of audit.

For Ernst & Young



Signed by:  
Ashraf Abu-Sharkh  
Partner  
Registration No.: 690

27 February 2019

Dubai, United Arab Emirates



United Fidelity Insurance Company (formerly known as United Insurance Company)

STATEMENT OF INCOME

For the year ended 31 December 2018

	<i>Notes</i>	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
<b>UNDERWRITING INCOME</b>			
Gross premium	3	146,245,633	85,474,689
Movement in provision for unearned premium	3	(39,662,962)	(13,607,763)
Movement in premium deficiency reserve	3	1,406,140	449,860
Insurance premium revenue	3	<u>107,988,811</u>	<u>72,316,786</u>
Reinsurance share of premium	3	(78,381,473)	(47,450,629)
Movement in provision for reinsurance share of unearned premium	3	18,590,025	4,690,947
Reinsurance share of premium revenue	3	<u>(59,791,448)</u>	<u>(42,759,682)</u>
Net insurance premium revenue		48,197,363	29,557,104
Reinsurance commission income	23	3,852,252	3,484,565
Other income		39,337	249,796
<b>Total underwriting income</b>		<u>52,088,952</u>	<u>33,291,465</u>
<b>UNDERWRITING AND OTHER EXPENSES</b>			
Claims incurred	4	(70,383,465)	(28,878,224)
Reinsurers' share of claims incurred	4	44,531,290	12,768,420
Net claims incurred	4	(25,852,175)	(16,109,804)
Commission expenses including third-party administrator fees	14	(12,351,067)	(8,846,480)
Other underwriting expenses	6	(4,600,856)	(2,379,029)
General and administration expenses relating to underwriting activities		(28,489,443)	(19,295,619)
<b>Total underwriting and other expenses</b>		<u>(71,293,541)</u>	<u>(46,630,932)</u>
<b>NET UNDERWRITING LOSS</b>		<u>(19,204,589)</u>	<u>(13,339,467)</u>
Investment income	7	9,947,968	3,904,866
General and administration expenses not allocated to underwriting activities		(187,098)	(1,015,559)
Finance costs		-	(876,727)
<b>LOSS FOR THE YEAR</b>	8	<u>(9,443,719)</u>	<u>(11,326,887)</u>
Basic and diluted loss per share (AED)	9	<u>(0.094)</u>	<u>(0.113)</u>

The attached explanatory notes 1 to 27 form part of these financial statements.

United Fidelity Insurance Company (formerly known as United Insurance Company)

STATEMENT OF OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2018

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Loss for the year	(9,443,719)	(11,326,887)
<b>OTHER COMPREHENSIVE INCOME</b>		
<i>Other comprehensive income that may be reclassified to profit or loss in subsequent periods</i>		
Net decrease in fair value of available-for-sale investments	(1,628,401)	(1,413,051)
Impairment of available for sale investments	1,179,874	-
Net realised gain on disposal of available-for-sale investments transferred to income statement	(7,113,955)	(156,203)
<b>Other comprehensive loss for the year</b>	<u>(7,562,482)</u>	<u>(1,569,254)</u>
<b>TOTAL COMPREHENSIVE LOSS FOR THE YEAR</b>	<u><u>(17,006,201)</u></u>	<u><u>(12,896,141)</u></u>

The attached explanatory notes 1 to 27 form part of these financial statements.

United Fidelity Insurance Company (formerly known as United Insurance Company)

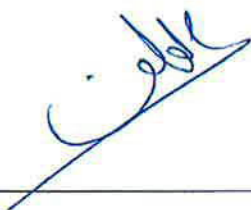
STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

	<i>Notes</i>	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
<b>ASSETS</b>			
Property and equipment	10	1,798,352	1,503,380
Investment property	11	53,750,000	56,638,000
Financial instruments	12	44,734,019	29,366,848
Insurance contract assets	22	85,770,521	79,371,560
Deferred acquisition costs	14	10,046,687	4,704,927
Insurance receivables	15	61,324,438	30,809,893
Prepayments and other receivables	16	2,050,476	2,340,607
Statutory deposits	17	6,000,000	6,000,000
Bank balances and cash	18	49,986,925	75,899,513
<b>TOTAL ASSETS</b>		<b>315,461,418</b>	<b>286,634,728</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share capital	19	100,000,000	100,000,000
General reserve	20	1,119,524	1,119,524
Investment revaluation reserve	20	(3,729,025)	3,833,457
Accumulated losses		(26,991,058)	(17,547,339)
<b>Total equity</b>		<b>70,399,441</b>	<b>87,405,642</b>
<b>Liabilities</b>			
Employees' end of service benefits	21	1,207,996	1,255,238
Insurance contract liabilities	22	162,903,850	132,637,834
Deferred commission income	23	3,309,533	1,460,119
Insurance and other payables	24	77,640,598	63,875,895
<b>Total liabilities</b>		<b>245,061,977</b>	<b>199,229,086</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>315,461,418</b>	<b>286,634,728</b>

The financial statements were authorised for issue in accordance with a resolution of the directors on 27 February 2019.

Chairman



Chief Executive Officer



The attached explanatory notes 1 to 27 form part of these financial statements.

United Fidelity Insurance Company (formerly known as United Insurance Company)

STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2018

	Share capital AED	Statutory reserve AED	General reserve AED	Accumulated losses AED	Investment revaluation reserve AED	Total AED
Balance at 1 January 2018	100,000,000	-	1,119,524	(17,547,339)	3,833,457	87,405,642
Loss for the year	-	-	-	(9,443,719)	-	(9,443,719)
Other comprehensive income	-	-	-	-	(7,562,482)	(7,562,482)
Total comprehensive loss for the year	-	-	-	(9,443,719)	(7,562,482)	(17,006,201)
<b>Balance at 31 December 2018</b>	<b>100,000,000</b>	<b>-</b>	<b>1,119,524</b>	<b>(26,991,058)</b>	<b>(3,729,025)</b>	<b>70,399,441</b>
Balance at 1 January 2017	100,000,000	28,836,750	2,969,044	(138,026,198)	5,402,711	(817,693)
Accumulated losses written off (note 1)	(99,999,952)	(28,836,750)	(2,969,044)	131,805,746	-	-
Increase in share capital (note 1)	99,999,952	-	-	-	-	99,999,952
Issuance fee collected from shareholders (note 1)	-	-	1,999,999	-	-	1,999,999
Direct expenses related to right issue (note 1)	-	-	(880,475)	-	-	(880,475)
Loss for the year	100,000,000	-	1,119,524	(6,220,452)	5,402,711	100,301,783
Other comprehensive income	-	-	-	(11,326,887)	-	(11,326,887)
Total comprehensive loss for the year	-	-	-	-	(1,569,254)	(1,569,254)
Balance at 31 December 2017	100,000,000	-	1,119,524	(17,547,339)	3,833,457	87,405,642

The attached explanatory notes 1 to 27 form part of these financial statements.

United Fidelity Insurance Company (formerly known as United Insurance Company)

STATEMENT OF CASH FLOWS

For the year ended 31 December 2018

	<i>Notes</i>	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
<b>OPERATING ACTIVITIES</b>			
Loss for the year		(9,443,719)	(11,326,887)
Adjustments for:			
Change in fair value of investments-held for trading		(54,972)	(78,417)
Provision for impairment of investment properties		2,888,000	1,862,000
Provision for impairment of Available for sale securities		1,179,874	-
Investment income		(13,960,870)	(5,688,449)
Allowances made for doubtful debts	15	5,349,368	1,762,517
Allowances written back for doubtful debts	15	(804,913)	(1,447,096)
Bad debts written off during the year	15	(364,712)	(8,231,576)
Depreciation on property and equipment	10	570,592	546,499
Provision for employees' end of service benefits	21	169,498	300,702
Finance cost		-	876,727
Property and equipment write off		133,804	-
Loss on disposal of property and equipment		4,381	-
		<u>(14,333,669)</u>	<u>(21,423,980)</u>
Changes in operating assets and liabilities:			
Insurance contract assets		(6,398,961)	11,288,094
Deferred acquisition costs		(5,341,760)	(2,469,255)
Insurance receivables		(34,694,288)	10,955,652
Prepayments and other assets		290,131	374,353
Insurance contract liabilities		30,266,016	890,169
Deferred commission income		1,849,414	228,845
Insurance and other payables		13,764,703	1,148,674
		<u>(14,598,414)</u>	<u>992,552</u>
Cash generated (used in) / from operating activities		(14,598,414)	992,552
Employees' end of service benefits paid	21	(216,740)	(352,560)
Finance cost paid		-	(876,727)
		<u>(14,815,154)</u>	<u>(236,735)</u>
Net cash used in operating activities		(14,815,154)	(236,735)
<b>INVESTING ACTIVITIES</b>			
Net movement in fixed deposits		(31,510,588)	20,750,830
Purchase of property and equipment		(1,005,967)	(218,014)
Proceeds from disposal of investment held for trading		57,475	23,987
Proceeds from disposal of available-for-sale investments		29,280,055	637,079
Purchase of available-for-sale investments		(46,247,040)	(17,056,556)
Interest received		1,296,208	1,151,735
Income from Investment properties received		2,589,563	3,348,899
Dividend received		2,930,054	1,012,353
Proceeds from disposal of property and equipment		2,218	-
		<u>(42,608,022)</u>	<u>9,650,313</u>
Net cash (used in) / generated from investing activities		(42,608,022)	9,650,313
<b>FINANCING ACTIVITY</b>			
Term loan repaid		-	(18,950,000)
Right shares issues		-	99,999,952
Issuance fee collected		-	1,999,999
Direct expenses related to right issue		-	(880,475)
		<u>-</u>	<u>82,169,476</u>
Net cash from financing activity		-	82,169,476
<b>(DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS</b>		<b>(57,423,176)</b>	<b>91,583,054</b>
Cash and cash equivalents at 1 January		<b>75,899,513</b>	<b>(15,683,541)</b>
<b>CASH AND CASH EQUIVALENTS AT 31 DECEMBER</b>	<b>18</b>	<b>18,476,337</b>	<b>75,899,513</b>

The attached explanatory notes 1 to 27 form part of these financial statements.

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### **1 CORPORATE INFORMATION**

United Fidelity Insurance Company (the “Company”), formerly known as United Insurance Company, is a public shareholding company, registered in the Emirate of Ras Al Khaimah by Emiri decree No. 13/76 issued by the ruler of Ras Al Khaimah on 15 June 1976, which was amended by the Emiri decree No. 10/77 issued on 15 December 1977. The company is subject to the regulations of the UAE Federal Law No. (2) of 2015 and the UAE Federal Law No. (6) of 2007 relating to commercial companies in the UAE, and is registered in the Insurance Companies Register of Insurance Authority of U.A.E. under registration number 8.

The Company is domiciled in the United Arab Emirates and the address of the Company’s registered office is P.O. Box 1010, Ras Al Khaimah, United Arab Emirates. The Company’s ordinary shares are listed on Abu Dhabi Securities Exchange, United Arab Emirates.

The principal activity of the Company is the writing of all classes of general insurance. The Company operates through its Head Office in Dubai and branch offices in Abu Dhabi, Ras Al Khaimah, Sharjah and Fujairah.

#### **For the year ended December 31, 2017**

On 5 January 2017, by virtue of a special resolution, the Board approved the restructuring plan with the following steps:

- Additional funding was raised as part of the restructuring plan, which involved the issuance of new share capital collected through the subscription of rights issued to the existing shareholders and admission of a strategic investor;
- The subscription process for the new share capital was at AED 1.02 per share which was initiated on 26 April 2017 and subscription was closed on 6 June 2017. Total of 100,000,000 shares were subscribed to, of which 99,999,952 shares were issued and approved by board on 2 August 2017;
- Issuance fee of 2% was collected and direct expenses related to issue were set off against the amount and the balance amount was transferred to reserve;
- Accumulated losses were set off against share capital (existing 99,999,952 shares were cancelled), statutory reserve and general reserve.

On 4 November 2018, the company changed its name from United Insurance Company to United Fidelity Insurance Company (PSC).

### **2 SIGNIFICANT ACCOUNTING POLICIES**

#### **2.1 BASIS OF PREPARATION**

##### **Accounting convention**

The financial statements are prepared under the historical cost convention except for the measurement at fair value of financial assets and investment properties which are carried at fair value. The financial statements have been presented in UAE Dirhams (AED) except when otherwise indicated.

The Company presents its statement of financial position broadly in order of liquidity, with a distinction based on expectations regarding recovery or settlement within twelve months after the reporting date (current) and more than twelve months after the reporting date (non-current), presented in the notes.

##### **Statement of compliance**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), and applicable requirements of United Arab Emirates Laws.

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

##### **New standards and interpretations effective after 1 January 2018**

The Company applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after 1 January 2018. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

The nature and the impact of each new standard and amendment is described below. Although these new standards and amendments applied for the first time in 2018, they did not have a material impact on the annual financial statements of the Company.

##### **IFRS 15 Revenue from Contracts with Customers**

IFRS 15 supersedes IAS 11 Construction Contracts, IAS 18 Revenue and related Interpretations and it applies, with limited exceptions, to all revenue arising from contracts with its customers. IFRS 15 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

IFRS 15 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires extensive disclosures.

The Company adopted IFRS 15 using the full retrospective method of adoption. Given insurance contracts are scoped out of IFRS 15, the main impact of the new standard is on the accounting for income from investments and therefore this standard did not affect the Company's financial statements.

##### **IFRS 9 Financial Instruments**

IFRS 9 Financial Instruments replaces IAS 39 Financial Instruments: Recognition and Measurement for annual periods beginning on or after 1 January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

On November 14, 2018, the IASB voted to propose a one-year deferral of the effective date for IFRS 17, the new insurance contracts Standard, to 2022. The Board has also decided to propose extending to 2022 the temporary exemption for insurers to apply the financial instruments Standard, IFRS 9, so that both IFRS 9 and IFRS 17 can be applied at the same time.

The company will take the benefit of temporary exemption to apply the IFRS 9.

##### **IFRIC Interpretation 22 Foreign Currency Transactions and Advance Considerations**

The Interpretation clarifies that, in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine the date of the transactions for each payment or receipt of advance consideration. This Interpretation does not have any impact on the Company's financial statements.

##### **Amendments to IAS 40 Transfers of Investment Property**

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. These amendments do not have any impact on the Company's financial statements.



# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

##### New standards and interpretations effective after 1 January 2018 (continued)

###### Amendments to IFRS 2 Classification and Measurement of Share-based Payment Transactions

The IASB issued amendments to IFRS 2 Share-based Payment that address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled. On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and other criteria are met. The Company's accounting policy for cash-settled share based payments is consistent with the approach clarified in the amendments. In addition, the Company has no share-based payment transaction with net settlement features for withholding tax obligations and had not made any modifications to the terms and conditions of its share-based payment transaction. Therefore, these amendments do not have any impact on the Company's financial statements.

###### Amendments to IFRS 4 Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts

The amendments address concerns arising from implementing the new financial instruments standard, IFRS 9, before implementing IFRS 17 Insurance Contracts, which replaces IFRS 4. The amendments introduce two options for entities issuing insurance contracts: a temporary exemption from applying IFRS 9 and an overlay approach. The company will take the benefit of temporary exemption to apply the IFRS 9.

###### Amendments to IAS 28 Investments in Associates and Joint Ventures - Clarification that measuring investees at fair value through profit or loss is an investment-by-investment choice

The amendments clarify that an entity that is a venture capital organisation, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. If an entity that is not itself an investment entity, has an interest in an associate or joint venture that is an investment entity, then it may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which: (a) the investment entity associate or joint venture is initially recognised; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. These amendments do not have any impact on the Company's financial statements.

###### Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective.

The nature and the impact of the new standards and amendments applicable to the Company are described below:

###### IFRS 16 Leases

IFRS 16 was issued in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

##### Standards issued but not yet effective (continued)

##### IFRS 16 Leases (continued)

Lessor accounting under IFRS 16 is substantially unchanged from today's accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases.

IFRS 16, which is effective for annual periods beginning on or after 1 January 2019, requires lessees and lessors to make more extensive disclosures than under IAS 17.

##### *Transition to IFRS 16*

IFRS 16 is effective for annual periods beginning on or after 1 January 2019. Early application is permitted, but not before an entity applies IFRS 15. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs. The Company does not expect the impact to be significant.

##### IFRS 17 Insurance Contracts

In May 2017, the IASB issued IFRS 17 Insurance Contracts (IFRS 17), a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, IFRS 17 will replace IFRS 4 Insurance Contracts (IFRS 4) that was issued in 2005. IFRS 17 applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply. The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of IFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

IFRS 17 is effective for reporting periods beginning on or after 1 January 2022, with comparative figures required. Early application is permitted, provided the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17.

##### Amendments to IFRS 9: Prepayment Features with Negative Compensation

Under IFRS 9, a debt instrument can be measured at amortised cost or at fair value through other comprehensive income, provided that the contractual cash flows are 'solely payments of principal and interest on the principal amount outstanding' (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to IFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract.

The amendments should be applied retrospectively and are effective from 1 January 2019, with earlier application permitted. These amendments have no impact on the financial statements of the Company.

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of the financial statements are set out below:

##### Revenue recognition

##### *Gross premiums*

Gross insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period and are recognised on the date on which the policy commences. Gross premiums include any adjustments arising in the accounting period for premiums receivable in respect of business written in prior accounting periods. Premiums collected by intermediaries, but not yet received, are assessed based on estimates from underwriting or past experience and are included in premiums written.

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### Revenue recognition (continued)

###### *Reinsurance premiums*

Gross general reinsurance premiums written comprise the total premiums payable for the whole cover provided by contracts entered into during the period and are recognised on the date on which the policy incepts. Premiums include any adjustments arising in the accounting period in respect of reinsurance contracts incepting in prior accounting periods. Unearned reinsurance premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Unearned reinsurance premiums are deferred over the term of the underlying direct insurance policies for risks-attaching contracts and over the term of the reinsurance contract for losses occurring contracts.

###### *Other investment income*

- (i) Interest income is recognised on a time proportion basis.
- (ii) Dividend income is accounted for when the right to receive payment is established.
- (iii) Rental income is recognised as income over the period to which it relates.

##### Claims and expenses recognition

Claims, comprising amounts payable to contract holders and third parties and related loss adjustment expenses, net of salvage and other recoveries, are charged to expense as incurred. Provision for incurred but not reported claims is included within additional reserve.

The Company generally estimates its claims based on previous experience. Independent loss adjusters normally estimate property claims. Any difference between the provisions at the reporting date and settlements and provisions for the following year is included in the underwriting account for that year.

##### Reinsurance claims

Reinsurance claims are recognised when the related gross insurance claim is recognised according to the terms of the relevant contract.

##### Finance cost

Interest paid is recognised in the statement of income as it accrues and is calculated by using the effective interest rate method. Accrued interest is included within the carrying value of the interest bearing financial liability.

##### Leases

The Company has no finance leases. Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognised as an expense in the statement of income on a straight-line basis over the lease term.

##### General and administration expenses

Direct expenses of general insurance business are charged to the statement of income.

##### Liability adequacy test

At each statement of financial position date the Company assesses whether its recognised insurance liabilities are adequate using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its insurance liabilities is inadequate in light of estimated future cash flows, the entire deficiency is immediately recognised in income and an unexpired risk provision is created.

The Company does not discount its liability for unpaid claims as substantially most of the claims are expected to be paid within one year of the statement of financial position date.

##### Foreign currency translation

The presentation currency is UAE Dirhams (AED). This is also the functional currency of the Company. Transactions in foreign currencies are initially recorded at the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction and are not subsequently restated. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. All foreign exchange differences are taken to the statement of income, except when it relates to items when gains or losses are recognised directly in equity, the gain or loss is then recognised net of the exchange component in the statement of comprehensive income.

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### Segment reporting

For management purposes, the Company is organised into two business segments based on their products and services and has two business segments as follows:

- a) The general insurance segment comprises of property, fire, marine, motor, medical, general accident and miscellaneous risks.
- b) Investment comprises investment held for trading, available-for-sale investments, investment properties and fixed deposits.

No operating segments have been aggregated to form the above reportable operating segments. Segment performance is evaluated based on profit or loss which, in certain respects, is measured differently from profit or loss in the financial statements. No inter-segment transactions occurred in 2018 and 2017. If any transaction were to occur, transfer prices between operating segments would be set on an arm's length basis in a manner similar to transactions with third parties.

##### Product classification

Insurance contracts are those contracts when the Company (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Company determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk.

Investment contracts are those contracts that transfer significant financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variable.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire.

##### Property and equipment

Property and equipment are recorded at cost less accumulated depreciation and any impairment in value.

Depreciation is calculated on a straight line basis over the estimated useful lives of property and equipment. The useful life considered in calculation of depreciation for all the assets is 5 years.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their value less costs to sell and their value in use.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income in the year the asset is derecognised.

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written off. Other subsequent expenditure is capitalised only when it increases future economic benefits of the related item of property and equipment. All other expenditure is recognised in the statement of comprehensive income as the expense is incurred.

##### Capital work in progress

Capital work in progress is stated at the lower of cost or net realisable value. The cost includes the cost of construction and other related expenditure which are capitalised as and when activities that are necessary to get the assets ready for use are in progress. Net realisable value represents the estimated recoverable value based on expected future usage. Management reviews the carrying values of the capital work in progress on an annual basis.

Capital work in progress are considered to be completed when all related activities, for the entire assets have been completed. Upon completion, those are transferred to property and equipment.



# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### **Investment properties**

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the statement of profit or loss in the year in which they arise, including the corresponding tax effect. Fair values are evaluated annually by an accredited external, independent valuer, applying a valuation model recommended by the International Valuation Standards Committee.

Investment properties are derecognised either when they have been disposed of, or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the statement of profit or loss in the year of retirement or disposal.

Transfers are made to (or from) investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Company accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

##### **Trade and settlement date accounting**

All "regular way" purchases and sales of financial assets are recognised on the "trade date", i.e. the date that the Company commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

##### **Deferred acquisition costs**

Those direct and indirect costs incurred during the financial period arising from acquiring or renewing of insurance contracts, are deferred to the extent that these costs are recoverable out of future premiums from insurance contract. All other acquisition costs are recognised as an expense when incurred.

Subsequent to initial recognition, deferred acquisition costs are amortised over the period in which the related revenues are earned. The deferred acquisition costs for reinsurers are amortised in the same manner as the underlying asset amortisation and is recorded in the statement of profit or loss.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method and are treated as a change in an accounting estimate. An impairment review is performed at each reporting date or more frequently when an indication of impairment arises. When the recoverable amount is less than the carrying value, an impairment loss is recognised in the statement of profit or loss. Deferred acquisition costs are also considered in the liability adequacy test for each reporting period. Deferred acquisition costs are derecognised when the related contracts are either settled or disposed of.

##### **Deferred commission**

Initial and other front-end commissions relating to insurance contracts and reinsurance arrangements, are deferred and recognised as revenue when the related services are rendered.

##### **Fair value measurement**

The Company measures financial instruments, such as, equity instruments, and non-financial assets such as investment properties (for disclosure purposes), at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Company.

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### **Fair value measurement (continued)**

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

##### **Loans and Receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method, less impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the statement of profit or loss. The losses arising from impairment are recognised in the statement of profit or loss in finance costs for loans and in other operating expenses for receivables. This category generally applies to insurance and other receivables.

##### **Investments**

Investments of the Company are recognised and derecognised on a trade date basis where the purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value, net of transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

##### **Financial Assets at FVTPL – Investment held for trading**

Financial assets are classified as at Fair Value Through Profit or Loss ("FVTPL") where the financial asset is either held for trading or designated as at FVTPL.

A financial asset is classified as held for trading if:

- It has been acquired principally for the purpose of selling in the near future; or
- It is a part of an identified portfolio of financial instruments that the Company manages together and has a recent actual pattern of short term profit taking.

Financial assets at FVTPL are stated at fair value, with any resultant gain or loss recognised in the statement of income.

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### **Available-For-Sale (“AFS”) Investments**

AFS investments comprise listed shares held by the Company traded in an active market and are stated at fair value. Gains and losses arising from the changes in the fair value are recognised in other comprehensive income and accumulated in the investment revaluation reserve with the exception of impairment losses. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously recognised in the investment revaluation reserve is reclassified to the statement of income.

The fair value of available for sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of the reporting period. The foreign exchange gains and losses that are recognised in the statement of income are determined based on the amortised cost of the monetary asset.

Dividend on available for sale investments are recognised in the statement of income when the Company’s right to receive dividend is established.

##### **Held-to-maturity investments**

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Company has the positive intention and ability to hold them to maturity. After initial measurement, held to maturity investments are measured at amortised cost using the EIR (effective interest rate), less impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance income in the statement of profit or loss. The losses arising from impairment are recognised in the statement of profit or loss as finance costs. The Company do not have any held-to-maturity investments during the years ended 31 December 2018 and 2017.

##### **Derecognition of financial instruments**

A financial asset (or, when applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired
- The Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement
- The Company has transferred its rights to receive cash flows from the asset and either:
  - has transferred substantially all the risks and rewards of the asset, or
  - has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

##### **Impairment and uncollectibility of financial assets**

An assessment is made at each reporting date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, any impairment loss is recognised in the statement of income. Impairment is determined as follows:

- (a) For assets carried at cost, impairment is the difference between carrying value and the present value of future cash flows discounted at the current market rate of return for a similar financial asset;
- (b) For assets carried at amortised cost, impairment is the difference between carrying amount and the present value of future cash flows discounted at the original effective interest rate.

##### **Impairment of non-financial assets**

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.



## United Fidelity Insurance Company (formerly known as United Insurance Company)

### NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

## 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Impairment of non-financial assets (continued)**

In assessing value in use, the estimated future cash flows are discounted to their present value using discount rates that reflect current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators.

#### **Reinsurance contracts held**

The Company cedes insurance risk in the normal course of business for all of its businesses. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contract.

Reinsurance assets are reviewed for impairment at each reporting date, or more frequently, when an indication of impairment arises during the reporting year. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Company may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Company will receive from the reinsurer. The impairment loss is recorded in the statement of income. Gains or losses on buying reinsurance are recognised in the income statement immediately at the date of purchase and are not amortised. Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders.

The Company also assumes reinsurance risk in the normal course of business for general insurance contracts where applicable. Premiums and claims on assumed reinsurance are recognised as revenue or expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance. Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

Reinsurance contracts that do not transfer significant insurance risk are accounted for directly through the statement of financial position. These are deposit assets or financial liabilities that are recognised based on the consideration paid or received less any explicit identified premiums or fees to be retained by the reinsured.

#### **Insurance receivables**

Insurance receivables are recognised when due and measured on initial recognition at the fair value of the consideration received or receivable. Subsequent to initial recognition, insurance receivables are measured at amortised cost, using the effective interest rate method. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the impairment loss recorded in the statement of income.

Insurance receivables are derecognised when the derecognition criteria for financial assets have been met.

#### **Cash and cash equivalents**

Cash and cash equivalents comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less in the statement of financial position which are subject to an insignificant risk of changes in value. For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's cash management.

#### **Insurance contract liabilities**

##### *(i) Unearned premium reserve*

Unearned premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Unearned premiums are calculated on a daily pro rata basis. The proportion attributable to subsequent periods is deferred as unearned premium reserve.

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### Insurance contract liabilities (continued)

###### *ii) Additional reserve*

A provision is made for the estimated excess of potential claims over unearned premiums and for claims incurred but not reported at the financial position date.

The reserves represent the management's best estimates on the basis of:

- a) claims reported during the year
- b) delay in reporting these claims
- c) claim handling provision

###### *(iii) Outstanding claims and IBNR*

Insurance contract liabilities are recognised when contracts are entered into and premiums are charged. These liabilities are known as the outstanding claims provision, which are based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, after reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of claims cannot be known with certainty at the reporting date. The liability is not discounted for the time value of money. No provision for equalisation or catastrophic reserves is recognised. The liability is derecognised when the contract expires, is discharged or is cancelled.

The reinsurers' portion towards the above outstanding claims and unearned premium is classified as reinsurance contract assets in the financial statements.

##### Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit or loss net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

##### Employees' end of service benefits

The Company provides end of service benefits to its expatriate employees. The entitlement to these benefits is based upon the employees' salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

With respect to its UAE national employees, the Company makes contributions to a pension fund established by the General Pension and Social Security Authority calculated as a percentage of the employees' salaries. The Company's obligations are limited to these contributions, which are expensed when due.

##### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously. Income and expense will not be offset in the income statement unless required or permitted by any accounting standard or interpretation, as specifically disclosed in the accounting policies of the Company.

##### Contingencies

Contingent liabilities are not recognised in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognised in the financial statements but disclosed when an inflow of economic benefits is probable.

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.4 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future. These factors could include:

##### **Judgments**

In the process of applying the accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

##### *Valuation of unquoted equity investments*

Valuation of unquoted equity investments is normally based on recent market transactions on an arm's length basis, fair value of another instrument that is substantially the same, expected cash flows discounted at current rates for similar instruments or other valuation models.

##### *Impairment of available-for-sale investments*

The company determines whether a available-for-sale investments are impaired when there has been a significant or prolonged decline in their fair value below cost. This determination of what is significant or prolonged requires judgment. In making this judgement and to record whether impairment occurred, the Company evaluates among other factors, the normal volatility in share price, the financial health of the investee, industry and sector performance, changes in technology and operational and financial cash flows.

##### *Classification of properties*

In the process of classifying properties, management has made various judgements. Judgments are needed to determine whether a property qualifies as an investment property, property and equipment, property under development and/or property held for sale. Management develops criteria so that it can exercise that judgement consistently in accordance with the definitions of investment property, property and equipment, property under development and/or property held for sale. In developing its judgement, management has considered the detailed criteria and related guidance set out in IAS 2-Inventories, IAS 16-Property, plant and equipment and IAS 40-Investment property, with regards to the intended use of the property.

##### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

##### *Valuation of unquoted equity investments*

Valuation of unquoted equity investments is normally based on recent arm's length market transactions, current fair value of another instrument that is substantially the same, the expected cash flows discounted at current rates applicable for items with similar terms and risk characteristics; or other valuation models.

##### *Provision for outstanding claims, whether reported or not*

Considerable judgment by management is required in the estimation of amounts due to contract holders arising from claims made under insurance contracts. Such estimates are necessarily based on significant assumptions about several factors involving varying, and possible significant, degrees of judgment and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated liabilities. In particular, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date and for the expected ultimate cost of claims incurred but not yet reported (IBNR) at the reporting date. The primary technique adopted by management in estimating the cost of notified and IBNR claims, is that of using past claim settlement trends to predict future claim settlement trends. Claims requiring court or arbitration decisions are estimated individually. Independent loss adjusters normally estimate property claims. Management reviews its provisions for claims incurred, and claims incurred but not reported, on a quarterly basis.

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As at 31 December 2018

**2 SIGNIFICANT ACCOUNTING POLICIES (continued)**

**2.4 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS (continued)**

**Estimation uncertainty (continued)**

*Provision for premium deficiency reserve*

Premium Deficiency Reserve represents the extent to which the unearned premium reserve is insufficient to meet the future claims liabilities and expenses that will be incurred on unexpired business. Such estimates are necessarily based on significant assumptions about several factors involving varying, and possible significant, degrees of judgement and uncertainty. The amount of the provision is based on a prospective assessment of the profitability associated with the unearned premium reserve.

*Impairment losses on insurance receivables*

The Company reviews its insurance receivables on a regular basis to assess whether a provision for impairment should be recorded in the statement of income. In particular, judgement by management is required in the estimation of the amount and timing of future cash flows when determining the level of provisions required. Such estimates are necessarily based on assumptions about the probability of default and probable losses in the event of default, the value of the underlying security, and realisation costs. In addition to specific provisions against individually significant insurance receivables, the Company also makes a collective impairment provision against insurance receivables which, although not specifically identified as requiring a specific provision, have a greater risk of default than when originally granted. The amount of the provision is based on the historical loss pattern for insurance receivables within each grade and is adjusted to reflect current economic changes.

*Fair value of investment properties*

Determining the fair value requires an estimation of future cash flows expected to arise from the investment properties, a suitable growth rate, expected occupancy and a suitable discount rate in order to calculate the present value. It is reasonably possible on the basis of the existing knowledge that outcomes within next financial year that are different from estimates made could require material adjustment to the fair value of the investment properties.

*Reinsurance*

The Company is exposed to disputes with, and possibility of defaults by, its reinsurers. The Company monitors on a regular basis the evolution of disputes with and the strength of its reinsurers.

*Going concern*

The management has made an assessment of the Company's ability to continue as a going concern and is satisfied that the Company has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Company's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on a going concern basis.

United Fidelity Insurance Company (formerly known as United Insurance Company)

NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

**3 INSURANCE PREMIUM REVENUE**

	2018		2017		
	Gross AED	Reinsurers' share AED	Net AED	Reinsurers' Share AED	Net AED
Gross premium	146,245,633	(78,381,473)	67,864,160	(47,450,629)	38,024,060
Movement in provision for unearned premium	(39,662,962)	18,590,025	(21,072,937)	4,690,947	(8,916,816)
Movement in premium deficiency reserve	1,406,140	-	1,406,140	-	449,860
Insurance premium revenue	107,988,811	(59,791,448)	48,197,363	(42,759,682)	29,557,104
Unearned premium as of 31 December (Note 22)	78,494,655	(38,127,259)	40,367,396	(19,537,234)	19,294,459

Insurance contracts premium includes AED 843 thousand (2017: AED 539 thousand) of reinsurance premium accepted.

**4 CLAIMS INCURRED**

	2018		2017		
	Gross AED	Reinsurers' share AED	Net AED	Reinsurers' Share AED	Net AED
Claims paid	78,374,271	(56,722,354)	21,651,917	(28,747,461)	12,398,497
Changes in provision for outstanding claim	(9,272,199)	12,174,930	2,902,731	15,608,986	3,713,031
Changes in provision for IBNR	1,512,191	16,134	1,528,325	(313,805)	56,250
Changes in provision for unallocated loss adjustment expenses	(230,798)	-	(230,798)	-	(57,974)
	70,383,465	(44,531,290)	25,852,175	(12,768,420)	16,109,804



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NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

5 SEGMENTAL INFORMATION

Identification of reportable segments

For management purposes, the Company is organised into business units based on its products and services and has two reportable operating segments as follows:

- The general insurance segment, comprises property, fire, marine, motor, medical, general accident and miscellaneous risks.
- Investment comprises investment held for trading, AFS investments, investment properties and fixed deposits.

These segments are the basis on which the Company reports its primary segment information.

Operating segment information is presented below:

	General insurance		Investment		Total	
	2018 AED	2017 AED	2018 AED	2017 AED	2018 AED	2017 AED
<b>Underwriting income</b>	146,245,633	85,474,689	-	-	146,245,633	85,474,689
<b>Net underwriting loss</b>	(19,204,589)	(13,339,467)	-	-	(19,204,589)	(13,339,467)
<b>Investment income</b>	-	-	9,947,968	3,904,866	9,947,968	3,904,866
<b>Unallocated costs (net)</b>	-	-	(187,098)	-	(187,098)	(1,892,286)
<b>Loss for the year</b>					(9,443,719)	(11,326,887)
<b>Segment assets</b>	165,838,516	123,226,987	129,994,607	86,004,848	295,833,123	209,231,835
<b>Unallocated assets</b>	-	-	-	-	19,628,295	77,402,893
					315,461,418	286,634,728
<b>Segment liabilities</b>	243,853,981	197,973,848	-	-	243,853,981	197,973,848
<b>Unallocated liabilities</b>	-	-	-	-	1,207,996	1,255,238
<b>Total liabilities</b>					245,061,977	199,229,086

The Company's operations are primarily conducted in the United Arab Emirates. General Insurance figures reported above include certain assets and liabilities that are common for all two reportable segments. These amounts are not significant and are not reported separately to the chief decision maker.

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NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

**5 SEGMENTAL INFORMATION (continued)**

**Revenue from underwriting departments**

The following is an analysis of the Company's revenues classified by major underwriting departments.

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Medical	80,032,416	44,670,819
Motor	38,431,699	20,454,394
Engineering, property, general accidents and others	13,143,554	10,914,326
Fire	10,591,832	7,185,126
Marine	4,046,132	2,250,024
	<u>146,245,633</u>	<u>85,474,689</u>

**6 OTHER UNDERWRITING EXPENSE**

		<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Transition provision for VAT on unearned premium reserve		-	1,316,350
Allowances made for doubtful debts	15	5,349,368	1,762,517
Allowances written back for doubtful debts	15	(804,913)	(1,447,096)
Other expenses		56,403	747,258
		<u>4,600,856</u>	<u>2,379,029</u>

**7 INVESTMENT INCOME**

		<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Rental income from investment properties		3,484,698	3,780,794
Fair value movement on investment properties (Note 11)		(2,888,000)	(1,862,000)
Investment property expenses		(895,135)	(431,895)
		<u>(298,437)</u>	<u>1,486,899</u>
Income from investment property-net		1,296,208	1,151,735
Interest on fixed deposits		7,113,955	156,203
Gain on disposal of available-for-sale investments		(1,179,874)	-
Impairment of available for sale investments		31,090	19,259
Gain on disposal of investment held for trading		2,712,399	868,591
Dividend income – available for sale investment		217,655	143,762
Dividend income – investments held for trading		54,972	78,417
Gain in fair value of investments held for trading (Note 12(b))		<u>9,947,968</u>	<u>3,904,866</u>



United Fidelity Insurance Company (formerly known as United Insurance Company)  
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**8 LOSS FOR THE YEAR**

Loss for the year is stated after charging:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Staff costs	20,267,758	12,842,862
Depreciation of property and equipment (Note 10)	570,592	546,499
Attendance fee for Board appointed committee	100,000	79,838
Social contributions	17,545	12,465

**9 BASIC AND DILUTED EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing the loss / profit for the year by the weighted average number of shares outstanding during the year as follows:

	<i>2018</i>	<i>2017</i>
Loss Profit for the year (AED)	(9,443,719)	(11,326,887)
Weighted average number of shares outstanding during the year	100,000,000	100,000,000
Loss per share (AED)	<u>(0.094)</u>	<u>(0.113)</u>

No figures for diluted loss per share are presented as the Company has not issued any instruments which would have an impact on loss per share when exercised.

**10 PROPERTY AND EQUIPMENT**

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Operating assets	1,151,958	1,372,953
Capital work in progress	646,394	130,427
At 31 December	<u>1,798,352</u>	<u>1,503,380</u>

**10.1** Capital work in progress includes amount of AED 646,394 (2017: AED 130,427) mainly towards costs incurred on development of new corporate office. Below is the movement of Capital work in progress.

	<i>2018</i> <i>AED</i>
Opening Capital Work in Progress	130,427
Add: Additions during the year	663,067
Less: Capitalized during the year	(147,100)
Closing Capital Work in Progress	<u>646,394</u>

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As at 31 December 2018

10 PROPERTY AND EQUIPMENT (continued)

10.2 Operating assets

	<i>Furniture and equipment AED</i>	<i>Office Equipment AED</i>	<i>Software AED</i>	<i>Motor Vehicles AED</i>	<i>Total AED</i>
Cost:					
At 1 January 2018	4,046,076	1,381,016	2,336,830	32,202	7,796,124
Additions during the year	5,715	221,990	161,420	100,875	490,000
Disposals during the year	(11,000)	-	-	(1,500)	(12,500)
Write off during the year	(2,662,850)	(895,462)	(682,908)	-	(4,241,220)
At 31 December 2018	<b>1,377,941</b>	<b>707,544</b>	<b>1,815,342</b>	<b>131,577</b>	<b>4,032,404</b>
Depreciation:					
At 1 January 2018	3,736,411	1,139,610	1,537,414	9,736	6,423,171
Charge for the year	139,408	122,463	288,155	20,566	570,592
Related to disposals	(4,401)	-	-	(1,500)	(5,901)
Related to write off	(2,530,840)	(893,668)	(682,908)	-	(4,107,416)
At 31 December 2018	<b>1,340,578</b>	<b>368,405</b>	<b>1,142,661</b>	<b>28,802</b>	<b>2,880,446</b>
Net carrying amount: At 31 December 2018	<b>37,363</b>	<b>339,139</b>	<b>672,681</b>	<b>102,775</b>	<b>1,151,958</b>
	<i>Furniture and equipment AED</i>	<i>Office Equipment AED</i>	<i>Software AED</i>	<i>Motor Vehicles AED</i>	<i>Total AED</i>
Cost:					
At 1 January 2017	4,046,076	1,231,252	2,275,405	74,877	7,627,610
Additions during the year	-	149,764	61,425	6,825	218,014
Disposals during the year	-	-	-	(49,500)	(49,500)
At 31 December 2017	4,046,076	1,381,016	2,336,830	32,202	7,796,124
Depreciation:					
At 1 January 2017	3,558,683	1,049,520	1,263,331	54,638	5,926,172
Charge for the year	177,728	90,090	274,083	4,598	546,499
Related to disposals	-	-	-	(49,500)	(49,500)
At 31 December 2017	3,736,411	1,139,610	1,537,414	9,736	6,423,171
Net carrying amount: At 31 December 2017	309,665	241,406	799,416	22,466	1,372,953

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**10 PROPERTY AND EQUIPMENT (continued)**

The depreciation charge for the year of AED 570,592 (2017: AED 546,499) has been allocated as follows:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Underwriting expenses	570,592	519,174
Other expenses	-	27,325
	<u>570,592</u>	<u>546,499</u>

**11 INVESTMENT PROPERTY**

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Balance at the beginning of the year	56,638,000	58,500,000
Change in fair value during the year (Note 7)	(2,888,000)	(1,862,000)
<b>Balance at the end of the year</b>	<u>53,750,000</u>	<u>56,638,000</u>

The fair value of the Company's investment properties as at 31 December 2018 has been arrived at on the basis of valuation carried on 31 December 2018 by two independent valuers who have appropriate qualifications and recent market experience in the valuation properties in the United Arab Emirates.

The Fair value was determined based on the capitalisation of net income method, where the market rentals of all lettable units are assessed by reference to the rentals achieved in the lettable units as well as other lettings of similar property in the area. The capitalisation rate adopted is made by reference to the yield rates observed by the valuers of similar properties in the locality and adjusted based on the valuer's knowledge of the factors specific to respective properties.

The fair values of all the investment properties were determined based on observable inputs (i.e level 3). For investment properties categorised into level 3 of the fair value hierarchy.

**12 FINANCIAL INSTRUMENTS**

	<i>Carrying Value</i>		<i>Fair Value</i>	
	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
<i>Financial instruments</i>				
Available for Sale Investments (Note 12 a)	42,530,554	27,191,970	42,530,554	27,191,970
Investments held for trading (Note 12 b)	2,203,465	2,174,878	2,203,465	2,174,878
	<u>44,734,019</u>	<u>29,366,848</u>	<u>44,734,019</u>	<u>29,366,848</u>

United Fidelity Insurance Company (formerly known as United Insurance Company)

NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

12 FINANCIAL INSTRUMENTS (continued)

12(a) Available for Sale Investments

	2018 AED	2017 AED	2018 AED	2017 AED
Shares - quoted	<u>42,530,554</u>	<u>27,191,970</u>	<u>42,530,554</u>	<u>27,191,970</u>

*Movement During the year were as follows*

	2018 AED	2017 AED
Fair value at the beginning of the year	27,191,970	12,185,544
Purchased during the year	46,247,040	17,056,556
Disposed during the year	(29,280,055)	(696,166)
Net Decrease in fair value during the year	(1,628,401)	(1,353,964)
<b>Fair Value at the end of the year</b>	<u>42,530,554</u>	<u>27,191,970</u>

*Available for sale investment comprises the following*

	2018 AED	2017 AED
Within U.A.E.	<u>42,530,554</u>	<u>27,191,970</u>

12(b) Investments held for trading

	2018 AED	2017 AED
Unquoted mutual fund units	<u>2,203,465</u>	<u>2,174,878</u>

*Movement During the year were as follows*

	2018 AED	2017 AED
Fair value at the beginning of the year	2,174,878	2,101,189
Disposed during the year	(26,385)	(4,728)
Change in fair value during the year (note 7)	54,972	78,417
<b>Fair Value at the end of the year</b>	<u>2,203,465</u>	<u>2,174,878</u>

*Investment held for trading comprises the following*

	2018 AED	2017 AED
Within U.A.E	-	11,500
Outside U.A.E	<u>2,203,465</u>	<u>2,163,378</u>
	<u>2,203,465</u>	<u>2,174,878</u>

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## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 13 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As such, differences can arise between book values and the fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to materially curtail the scale of its operation or to undertake a transaction on adverse terms.

#### *Valuation techniques and assumptions applied for the purposes of measuring fair value*

The fair values of financial assets and financial liabilities are determined using similar valuation techniques and assumptions as used in the audited annual financial statements for the year ended 31 December 2017.

#### *Fair value of the Company's financial assets that are measured at fair value on recurring basis.*

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

*Level 1:* Quoted (unadjusted) prices in active markets for identical assets or liabilities

*Level 2:* Valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly.

*Level 3:* Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

	<i>31 December 2018 AED</i>	<i>31 December 2017 AED</i>	<i>Fair value hierarchy</i>	<i>Valuation techniques and key inputs</i>	<i>Significant unobservable input</i>
<i>Available-for-sale</i>					
Quoted Investments	<b>42,530,554</b>	27,191,970	Level 1	Quoted bid prices in an active market	N/A
<i>Investments Held for trading</i>					
Unquoted Investments	<b>2,203,465</b>	2,174,878	Level 3	Net assets valuation method	N/A

There was a transfer of AED 11,500 from investments held for trading to available for sale investments. There are no financial liabilities which should be measured at fair value and accordingly no disclosure is made in the above table.

#### *Reconciliation of Level 3 Fair value measurement of financial assets measured at fair value:*

	<i>2018 AED</i>	<i>2017 AED</i>
Opening balance	<b>2,174,878</b>	2,101,189
Disposal during the year	<b>(26,385)</b>	(4,728)
Fair value adjustment	<b>54,972</b>	78,417
	<b><u>2,203,465</u></b>	<b><u>2,174,878</u></b>

### 14 DEFERRED ACQUISITION COSTS

Movements in the provision recognised in the statement of financial position are as follows:

	<i>2018 AED</i>	<i>2017 AED</i>
As at 1 January	<b>4,704,927</b>	2,235,672
Expenses incurred during the year	<b>17,692,827</b>	11,315,735
Amortisation	<b>(12,351,067)</b>	(8,846,480)
As at 31 December	<b><u>10,046,687</u></b>	<b><u>4,704,927</u></b>

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As at 31 December 2018

15 INSURANCE RECEIVABLES

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Due from policyholders and Brokers	57,467,198	29,364,832
Due from insurance companies	4,602,838	9,762,647
Due from reinsurance companies	15,123,638	3,371,907
Less : Allowance for doubtful debts	<u>(15,869,236)</u>	<u>(11,689,493)</u>
	<u><u>61,324,438</u></u>	<u><u>30,809,893</u></u>

Inside UAE:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Due from policyholders and Brokers	57,467,198	29,364,832
Due from insurance companies	4,602,838	9,762,647
Due from reinsurance companies	134,494	829,587
Less : Allowance for doubtful debts	<u>(10,665,387)</u>	<u>(10,563,992)</u>
	<u><u>51,539,143</u></u>	<u><u>29,393,074</u></u>

Outside UAE:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Due from reinsurance companies	14,989,144	2,542,320
Less: Allowance for doubtful debts	<u>(5,203,849)</u>	<u>(1,125,501)</u>
	<u><u>9,785,295</u></u>	<u><u>1,416,819</u></u>

The above receivable are standard and unsecured.

The following table provides an ageing analysis of due from policyholders and brokers:

	<i>90</i> <i>days</i> <i>AED</i>	<i>91 to 180</i> <i>days</i> <i>AED</i>	<i>181 to 365</i> <i>days</i> <i>AED</i>	<i>&gt; 365</i> <i>days</i> <i>AED</i>	<i>Total</i> <i>AED</i>
<i>Inside UAE:</i>					
<b>2018</b>	<b>27,709,085</b>	<b>15,724,603</b>	<b>3,866,491</b>	<b>10,167,019</b>	<b>57,467,198</b>
2017	9,735,966	3,522,549	5,098,014	11,008,303	29,364,832

As at 31 December 2018, premiums and insurance companies' balances receivable at nominal value of **AED 15,869,236** (2017: AED 11,689,493) were impaired. Movements in the allowance for impairment of receivables were as follows:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
At 1 January	11,689,493	19,605,648
Provided during the year (note-6)	5,349,368	1,762,517
Allowances written back during the year (note-6)	(804,913)	(1,447,096)
Bad debts written off during the year	<u>(364,712)</u>	<u>(8,231,576)</u>
At 31 December	<u><u>15,869,236</u></u>	<u><u>11,689,493</u></u>

United Fidelity Insurance Company (formerly known as United Insurance Company)

NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

16 PREPAYMENTS AND OTHER RECEIVABLES

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Prepayments	386,142	582,230
Deposits	580,966	379,574
Accrued Income	908,475	621,980
Others	174,893	756,823
	<u>2,050,476</u>	<u>2,340,607</u>

17 STATUTORY DEPOSITS

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Restricted bank deposits:	<u>6,000,000</u>	<u>6,000,000</u>

This represents the amount that cannot be withdrawn without the prior approval of the Ministry of Economy in accordance with Article 42 of Federal Law No. 6 of 2007. The bank deposit expires after one year and is renewable every year and earns an interest of 2.25% to 3.40% (2017: 1.75% to 2.65%) per annum.

18 CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the statement of cash flows comprise the following statement of financial position amounts:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Current accounts and cash	11,459,134	47,525,578
Call accounts	7,017,203	28,373,935
Bank deposits	31,510,588	-
	<u>49,986,925</u>	<u>75,899,513</u>

The entire cash and cash equivalents are within United Arab Emirates. The annual rate of fixed deposits is 2.25% to 3.4% (2017: 1.75% to 2.65%).

The company has an overdraft limit of AED 15,000,000 and the entire amount is unutilised. Bank overdraft carries interest at base lending rate of 3.25% to 4.5% per annum (31 December 2017: 3.25% to 4.5%). For the purpose of statement of cash flows, cash and cash equivalents include bank balances and cash net of fixed deposits in bank with maturity over three months and fixed deposits under lien.

Cash and cash equivalents at the end of the year as shown in the statement of cash flows can be reconciled to the related items in the financial items in the statement of financial position as follows

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Bank balances and cash	49,986,925	75,899,513
Bank deposits with maturity over 3 months	(31,510,588)	-
	<u>18,476,337</u>	<u>75,899,513</u>



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NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

**19 SHARE CAPITAL**

	<i>2018</i>	<i>2017</i>
	<i>AED</i>	<i>AED</i>
Authorized share capital - 100,000,000 shares of AED 1 each		
Issued and fully paid 100,000,000 shares of AED 1 each (2017: 100,000,000 shares of AED 1 each)	<b>100,000,000</b>	100,000,000

**For the period ended December 31, 2017**

The subscription process for the new share capital was at AED 1.02 per share which was initiated on 26 April 2017 and subscription was closed on 6 June 2017. Total of 100,000,000 shares were subscribed to, of which 99,999,952 shares were issued and approved by Board on 2 August 2017 and existing 99,999,952 shares were cancelled. During the period the accumulated losses were set off against share capital (existing 99,999,952 shares were cancelled), statutory reserve and general reserve. (Note 1)

**20 RESERVES**

**STATUTORY RESERVE**

The reserve is not available for distribution, except in the circumstances stipulated by the UAE Commercial Companies Law. The balance as at 31 December 2016 amounting to AED 28,836,750 has been adjusted with the accumulated losses during the year. This has been approved in the AGM on 2 August 2017. (Note 1)

**GENERAL RESERVE**

This reserve may be used for such purposes as deemed appropriate by the Board of Directors. The balance as at 31 December 2016 amounting to AED 2,969,044 has been adjusted with the accumulated losses during the year. This has been approved in the AGM on 2 August 2017. (Note 1)

**INVESTMENT REVALAUTION RESERVE**

This reserve records fair value changes on available-for sale investments.

**21 EMPLOYEES' END OF SERVICE BENEFITS**

Movements in the provision recognised in the statement of financial position are as follows:

	<i>2018</i>	<i>2017</i>
	<i>AED</i>	<i>AED</i>
Provision as at 1 January	<b>1,255,238</b>	1,307,096
Provided during the year	<b>169,498</b>	300,702
End of service benefits paid	<b>(216,740)</b>	(352,560)
Provision as at 31 December	<b>1,207,996</b>	1,255,238

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As at 31 December 2018

22 INSURANCE CONTRACT ASSETS AND LIABILITIES

	<i>2018</i>	<i>2017</i>
	<i>AED</i>	<i>AED</i>
<b><i>Insurance contract liabilities:</i></b>		
Unearned premiums	<b>78,494,655</b>	38,831,693
Premium deficiency reserve	-	1,406,140
Claims reported unsettled	<b>68,664,930</b>	77,937,129
Claims incurred but not reported (IBNR)	<b>14,554,037</b>	13,041,846
Unallocated loss adjustment Expenses	<b>1,190,228</b>	1,421,026
	<b>162,903,850</b>	132,637,834
<b><i>Insurance contract assets:</i></b>		
Unearned premiums	<b>38,127,259</b>	19,537,234
Claims reported unsettled	<b>41,112,800</b>	53,287,730
Claims incurred but not reported (IBNR)	<b>6,530,462</b>	6,546,596
	<b>85,770,521</b>	79,371,560
<b><i>Insurance contract liabilities - net</i></b>		
Unearned premiums	<b>40,367,396</b>	19,294,459
Premium deficiency reserve	-	1,406,140
Claims reported unsettled	<b>27,552,130</b>	24,649,399
Claims incurred but not reported (IBNR)	<b>8,023,575</b>	6,495,250
Unallocated loss adjustment expenses	<b>1,190,228</b>	1,421,026
	<b>77,133,329</b>	53,266,274

Insurance contract assets include outstanding balances recoverable from insurance companies and third parties.

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NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

22 INSURANCE CONTRACT ASSETS AND LIABILITIES (continued)

Claims development table:

The following table reflects the cumulative gross incurred claims for each successive accident year at each statement of financial position date, together with cumulative payments to date:

<i>Year 2018</i>	<i>2012 and before AED</i>	<i>2013 AED</i>	<i>2014 AED</i>	<i>2015 AED</i>	<i>2016 AED</i>	<i>2017 AED</i>	<i>2018 AED</i>	<i>Total AED</i>
<i>Accident year</i>								
At the end of accident year	564,692,130	116,889,719	254,747,438	139,138,432	60,468,943	48,376,125	77,636,145	
One year later	581,817,899	139,072,424	257,295,987	139,602,462	63,869,325	51,709,949	-	
Two years later	568,784,038	132,789,150	240,693,313	140,590,193	66,225,368	-	-	
Three years later	565,346,664	125,158,376	232,363,676	131,200,038	-	-	-	
Four years later	559,816,770	123,865,712	232,621,309	-	-	-	-	
Five years later	559,863,137	123,885,855	-	-	-	-	-	
Six years later	559,727,244	-	-	-	-	-	-	
<b>Current estimate of cumulative claims</b>	<b>559,727,244</b>	<b>123,885,855</b>	<b>232,621,309</b>	<b>131,200,038</b>	<b>66,225,368</b>	<b>51,709,949</b>	<b>77,636,145</b>	
At the end of accident year	500,946,114	78,041,727	143,307,304	70,371,601	40,916,707	31,862,638	49,425,607	
One year later	541,703,012	124,083,147	218,117,465	99,405,449	53,464,614	41,641,006	-	
Two years later	551,812,341	123,843,707	215,446,351	103,484,976	55,626,695	-	-	
Three years later	552,965,944	121,720,581	221,466,771	124,061,023	-	-	-	
Four years later	558,417,692	121,855,978	222,828,777	-	-	-	-	
Five years later	558,856,062	121,891,859	-	-	-	-	-	
Six years later	558,866,011	-	-	-	-	-	-	
<b>Cumulative claims paid</b>	<b>558,866,011</b>	<b>121,891,859</b>	<b>222,828,777</b>	<b>124,061,023</b>	<b>55,626,695</b>	<b>41,641,006</b>	<b>49,425,607</b>	
<b>Total gross Outstanding claims</b>	<b>861,233</b>	<b>1,993,996</b>	<b>9,792,532</b>	<b>7,139,015</b>	<b>10,598,673</b>	<b>10,068,943</b>	<b>28,210,538</b>	<b>68,664,930</b>

United Fidelity Insurance Company (formerly known as United Insurance Company)

NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

**23 DEFERRED COMMISSION INCOME**

Movements in the deferred commission income recognised in the statement of financial position are as follows:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
As at 1 January	<b>1,460,119</b>	1,231,274
Commission received during the year	<b>5,701,666</b>	3,713,410
Commission income released to the statement of income	<b>(3,852,252)</b>	(3,484,565)
As at 31 December	<b>3,309,533</b>	1,460,119

The remaining balance in 2018 are recoverable out of future premiums from existing insurance contracts.

**24 INSURANCE AND OTHER PAYABLES**

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Insurance related payables	<b>66,749,358</b>	52,356,621
Premium reserve withheld	<b>1,084,045</b>	2,488,643
Accrued expenses	<b>4,734,949</b>	3,729,284
Other payables	<b>5,072,246</b>	5,301,347
	<b>77,640,598</b>	63,875,895

Inside UAE:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Insurance related payables	<b>27,816,182</b>	30,969,336
Accrued expenses	<b>4,734,949</b>	3,729,284
Other payables	<b>5,072,246</b>	5,301,347
	<b>37,623,377</b>	39,999,967

Outside UAE:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Insurance related payables	<b>38,933,176</b>	21,387,285
Premium reserve withheld	<b>1,084,045</b>	2,488,643
	<b>40,017,221</b>	23,875,928

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 25 RELATED PARTY TRANSACTIONS

Related parties represent, major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. The pricing policies and terms of these transactions are approved by the Company's management.

The significant balances outstanding at 31 December in respect of related parties included in the financial statements are as follows:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
<i>Affiliates of major shareholders:</i>		
Due from policyholders	2,285,137	2,443,819
Outstanding claims	268,116	519,685

The income and expenses in respect of related parties included in the financial statements are as follows:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
<i>Affiliates of major shareholders:</i>		
Premiums	11,357,830	13,305,765
Claims	7,432,927	8,902,141

Compensation of the key management personnel is as follows:

	<i>2018</i> <i>AED</i>	<i>2017</i> <i>AED</i>
Short term employee benefits	1,821,493	1,690,250
	<u>1,821,493</u>	<u>1,690,250</u>

Outstanding balances at the year-end arise in the normal course of business. For the years ended 31 December 2018 and 31 December 2017, the Company has not recorded any impairment of amounts owed by related parties.

### 26 RISK MANAGEMENT

#### (a) Governance framework

The primary objective of the Company's risk and financial management framework is to protect the Company's shareholders from events that hinder the sustainable achievement of financial performance objectives, including failing to exploit opportunities. Key management recognises the critical importance of having efficient and effective risk management systems in place.

The Company's risk management function is carried out by the board of directors, with its associated committees. This is supplemented with a clear organisational structure with documented delegated authorities and responsibilities from the board of directors to the Chief Executive Officer and senior managers.

The board of directors meets regularly to approve any commercial, regulatory and organisational decisions. The Chief Executive Officer under the authority delegated from the board of directors defines the Company's risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, align underwriting and reinsurance strategy to the corporate goals, and specify reporting requirements.

The Company's current enterprise risk management framework is formally documented and divided into three phases. The Company's enterprise risk management framework is established to identify and analyse the key risks faced by the Company's to set appropriate controls and manage those risks. As part of the risks identification process, the Company uses risk based capital model to assess the capital requirement and uses stress analysis to apply changes to capital. The Company's risk appetite is derived from the changes to capital.



## United Fidelity Insurance Company (formerly known as United Insurance Company)

### NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

#### 26 RISK MANAGEMENT (continued)

##### (b) Capital management framework

The primary objective of the Company's capital management is to comply with the regulatory requirements in the UAE and to ensure that it maintains a healthy capital ratio in order to support its business and maximise shareholder value.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

During the year ended December 31, 2017, as disclosed in Note 1 of the financial statements, since the losses of the Company had reached more than the issued capital, the board of directors had resolved on 11 November 2017, to recommend to the shareholders to agree and approve on the continuity plan and on the issuance of an additional capital.

##### (c) Regulatory framework

Regulators are primarily interested in protecting the rights of the policyholders and monitor them closely to ensure that the Company is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Company maintains an appropriate solvency position to meet unforeseen liabilities arising from economic shocks or natural disasters.

The operations of the Company are also subject to regulatory requirements within the jurisdiction where it operates. Such regulations not only prescribe approval and monitoring of activities, but also impose certain restrictive provisions (e.g. capital adequacy) to minimise the risk of default and insolvency on the part of the insurance companies to meet unforeseen liabilities as these arise.

##### (d) Asset liability management (ALM) framework

Financial risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The Company manages these positions to achieve long-term investment returns in excess of its obligations under insurance contracts. The principal technique of the Company's ALM is to match assets to the liabilities arising from insurance contracts by reference to the type of benefits payable to contract holders.

The Company actively monitors the ALM to ensure in each period sufficient cash flow is available to meet liabilities arising from insurance contracts. The Company regularly monitors the financial risks associated with the Company's other financial assets and liabilities not directly associated with insurance liabilities.

The risks faced by the Company and the way these risks are mitigated by management are summarised below.

#### 26A Insurance risk

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

##### *Frequency and amounts of claims*

The frequency and amounts of claims can be affected by several factors. The Company underwrites mainly property, motor, marine, fire, engineering and general accident risks. These are regarded as short-term insurance contracts as claims are normally advised and settled within one year of the insured event taking place. This helps to mitigate insurance risk.

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### NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

#### 26 RISK MANAGEMENT (continued)

##### 26A Insurance risk (continued)

###### *Frequency and amounts of claims (continued)*

###### *Property*

Property insurance is designed to compensate contract holders for damage suffered to properties or for the value of property lost. Contract holders could also receive compensation for the loss of earnings caused by the inability to use the insured properties. For property insurance contracts the main risks are fire and business interruption. In recent years the Company has only underwritten policies for properties containing fire detection equipment. These contracts are underwritten by reference to the replacement value of the properties and contents insured. The cost of rebuilding properties and obtaining replacement contents and the time taken to restart operations which leads to business interruptions are the main factors that influence the level of claims. The Company has reinsurance cover for such damage to limit losses for any individual claim to AED 1,101,900 (2017: AED 500,000).

###### *Motor*

Motor insurance is designed to compensate contract holders for damage suffered to their vehicles or liability to third parties arising through accidents. Contract holders could also receive compensation for the fire or theft of their vehicles. For motor contracts the main risks are claims for death and bodily injury and the replacement or repair of vehicles. The Company has reinsurance cover for such claims to limit losses for any individual claim to AED 300,000 (2017: AED 300,000). The level of court awards for deaths and to injured parties and the replacement costs of motor vehicles are the key factors that influence the level of claims.

###### *Marine*

Marine insurance is designed to compensate contract holders for damage and liability arising through loss or damage to marine craft and accidents at sea resulting in the total or partial loss of cargos. For marine insurance the main risks are loss or damage to marine craft and accidents resulting in the total or partial loss of cargoes. The underwriting strategy for the marine class of business is to ensure that policies are well diversified in terms of vessels and shipping routes covered. The Company has reinsurance to limit losses for any individual claim to AED 1,101,900 (2017: AED 500,000).

###### *Medical*

Medical insurance is designed to compensate the contract holders for medical costs. For medical insurance, the main risks are illness and related healthcare costs. The Company generally does not offer medical insurance to walk-in customers. Medical insurance is generally offered to corporate customers with large population to be covered under the policy.

###### **Reinsurance risk**

In common with other insurance companies, in order to minimise financial exposure arising from large insurance claims, the Company, in the normal course of business, enters into arrangements with other parties for reinsurance purposes. Such reinsurance arrangements provide for greater diversification of business, allow management to control exposure to potential losses arising from large risks, and provide additional capacity for growth. A significant portion of the reinsurance is effected under treaty, facultative and excess of loss reinsurance contracts.

To minimise its exposure to significant losses from reinsurer insolvencies, the Company evaluates the financial condition of its reinsurers. The Company deals with reinsurers approved by the Board of Directors. The five largest reinsurers account for 98% of amounts due from reinsurance companies at 31 December 2018 (2017: 94%).

##### 26B Financial risk

The Company's principal financial instruments include financial assets and financial liabilities which comprise financial investments (at fair value through profit or loss and available-for-sale investments), receivables arising from insurance and reinsurance contracts, statutory deposits, cash and cash equivalents, trade and other payables, and reinsurance balance payables. The Company does not enter into derivative transactions.

The main risks arising from the Company's financial instruments are credit risk, geographical risk, liquidity risk, foreign currency risk, interest rate risk and equity price risk. The board reviews and agrees policies for managing each of these risks and they are summarised below:

# United Fidelity Insurance Company (formerly known as United Insurance Company)

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

### 26 RISK MANAGEMENT (continued)

#### 26B Financial risk (continued)

##### Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. For all classes of financial assets held by the Company, the maximum exposure to credit risk to the Company is the carrying value as disclosed in the statement of financial position.

The following policies and procedures are in place to mitigate the Company's exposure to credit risk:

- The Company only enters into insurance and reinsurance contracts with recognised, credit worthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivables from insurance and reinsurance contracts are monitored on an ongoing basis in order to reduce the Company's exposure to bad debts.
- The Company seeks to limit credit risk with respect to agents and brokers by setting credit limits for individual agents and brokers and monitoring outstanding receivables.
- The Company's investments at fair value through profit or loss or available-for-sale investments are managed by the Investment Committee in accordance with the guidance of the Chairman and the supervision of the Board of Directors.
- The Company's bank balances are maintained with a range of local banks in accordance with limits set by the management.

The table below shows the maximum exposure to credit risk for the components of the statement of financial position:

	Notes	2018 AED	2017 AED
Financial instruments	12	44,734,019	29,366,848
Insurance contract assets	22	85,770,521	79,371,560
Insurance receivables	15	61,324,438	30,809,893
Other receivables (excluding prepayments)	16	1,664,334	1,758,377
Statutory deposits	17	6,000,000	6,000,000
Bank balances	18	49,986,925	75,899,513
<b>Total credit risk exposure</b>		<b>249,480,237</b>	<b>223,206,191</b>

Where financial instruments are recorded at fair value the amounts shown above represent the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in value. For more detail on the maximum exposure to credit risk for each class of financial instrument, references have been made to the specific notes. Insurance receivables comprise a large number of customers and insurance companies mainly within the United Arab Emirates. Reinsurance assets are from reinsurance companies based mainly in Europe and the Middle East.

The Company's financial position can be analysed by the following geographical regions:

	2018			2017		
	Assets AED	Liabilities and equity AED	Contingent liabilities and commitments AED	Assets AED	Liabilities and equity AED	Contingent liabilities and commitments AED
United Arab Emirates	298,268,809	275,444,197	5,150,691	212,164,457	265,247,443	5,356,819
Europe	6,558,438	33,975,124	-	47,028,727	11,865,213	-
Rest of the world	10,634,171	6,042,097	-	27,441,544	9,522,072	-
<b>Total</b>	<b>315,461,418</b>	<b>315,461,418</b>	<b>5,150,691</b>	<b>286,634,728</b>	<b>286,634,728</b>	<b>5,356,819</b>

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**26 RISK MANAGEMENT (continued)**

**26B Financial risk (continued)**

***Credit risk (continued)***

The following table provides an ageing analysis of net receivables arising from policyholders:

	<i>90 days AED</i>	<i>91 to 180 days AED</i>	<i>181 to 365 days AED</i>	<i>&gt; 365 days AED</i>	<i>Total AED</i>
<b>2018</b>	<b>27,709,085</b>	<b>15,724,603</b>	<b>3,866,491</b>	<b>10,167,019</b>	<b>57,467,198</b>
2017	9,735,966	3,522,549	5,098,014	11,008,303	29,364,832

For assets to be classified as ‘past due and impaired’ the contractual payments in arrears are more than 365 days and an impairment adjustment is recorded in the statement of income for this. When the credit exposure is adequately secured or when management is confident of settlement, arrears more than 365 days might still be classified as ‘past due but not impaired’, with no impairment adjustment recorded.

***Geographical risk***

The Company has geographical risk exposure. Such exposure arises from investments, cash and cash equivalents and insurance contracts concentrated within certain geographical areas. The investments and cash and cash equivalents are primarily with local companies and financial institutions. The risk arising from insurance contracts is concentrated mainly in the United Arab Emirates.

In accordance with the requirement of the Securities and Commodities Authority (Circular dated 12-10-2011) following are the details of the geographical concentration of assets in the Company’s financial statements as of 31 December 2018:

**(a) Investment property**

Investment property represents the Company’s investment in a freehold land and building situated in the Emirate of Dubai, United Arab Emirates and Ras Al Khaimah, UAE.

**(b) Financial instruments – investments**

Investments in financial assets represent investments in quoted and unquoted shares of companies incorporated in the United Arab Emirates and outside United Arab Emirates.

**(c) Cash and cash equivalents**

Cash and cash equivalents of the Company are with banks registered and operating in the United Arab Emirates.

***Currency risk***

There are no significant exchange rate risks as substantially all financial assets and financial liabilities are denominated in Arab Emirates Dirhams, other G.C.C currencies or U.S Dollars to which Dirham is fixed.

United Fidelity Insurance Company (formerly known as United Insurance Company)

NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

26 RISK MANAGEMENT (continued)

26B Financial risk (continued)

*Liquidity risk*

Liquidity risk is the risk that the Company will not be able to meet its commitments associated with insurance contracts and financial liabilities when they fall due. Liquidity requirements are monitored on a monthly basis and management ensures that sufficient liquid funds are available to meet any commitments as they arise.

The table below summarises the maturity of the assets and liabilities of the Company based on remaining contractual settlement dates.

	31 December 2018			31 December 2017				
	Less than one year AED	More than one year AED	No Term AED	Total AED	Less than one year AED	More than one year AED	No Term AED	Total AED
<b>ASSETS</b>								
Property and equipment	-	-	1,798,352	1,798,352	-	-	1,503,380	1,503,380
Investment property	-	-	53,750,000	53,750,000	-	-	56,638,000	56,638,000
Financial instruments	44,734,019	-	-	44,734,019	29,366,848	-	-	29,366,848
Insurance contract assets	85,770,521	-	-	85,770,521	79,371,560	-	-	79,371,560
Deferred acquisition costs	10,046,687	-	-	10,046,687	4,704,927	-	-	4,704,927
Insurance receivables	61,324,438	-	-	61,324,438	30,809,893	-	-	30,809,893
Prepayments and other receivables	2,050,476	-	-	2,050,476	2,340,607	-	-	2,340,607
Statutory deposits	-	-	6,000,000	6,000,000	-	-	6,000,000	6,000,000
Bank balances and cash	49,986,925	-	-	49,986,925	75,899,513	-	-	75,899,513
<b>TOTAL ASSETS</b>	<b>253,913,066</b>	<b>-</b>	<b>61,548,352</b>	<b>315,461,418</b>	<b>222,493,348</b>	<b>-</b>	<b>64,141,380</b>	<b>286,634,728</b>

United Fidelity Insurance Company (formerly known as United Insurance Company)

NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

26 RISK MANAGEMENT (continued)

26B Financial risk (continued)

Liquidity risk (continued)

	31 December 2018				31 December 2017			
	Less than one year AED	More than one year AED	No Term AED	Total AED	Less than one year AED	More than one year AED	No Term AED	Total AED
<b>EQUITY AND LIABILITIES</b>								
Equity								
Share capital	-	-	100,000,000	100,000,000	-	-	100,000,000	100,000,000
Statutory reserve	-	-	-	-	-	-	-	-
General reserve	-	-	1,119,524	1,119,524	-	-	1,119,524	1,119,524
Accumulated losses	-	-	(26,991,058)	(26,991,058)	-	-	(17,547,339)	(17,547,339)
Investment revaluation reserve	-	-	(3,729,025)	(3,729,025)	-	-	3,833,457	3,833,457
<b>Total equity</b>	-	-	70,399,441	70,399,441	-	-	87,405,642	87,405,642
Liabilities								
Employees' end of service benefits	-	1,207,996	-	1,207,996	-	1,255,238	-	1,255,238
Insurance contract liabilities	162,903,850	-	-	162,903,850	132,637,834	-	-	132,637,834
Deferred commission income	3,309,533	-	-	3,309,533	1,460,119	-	-	1,460,119
Insurance and other payables	77,640,598	-	-	77,640,598	63,875,895	-	-	63,875,895
<b>Total liabilities</b>	243,853,981	1,207,996	-	245,061,977	197,973,848	1,255,238	-	199,229,086
<b>TOTAL EQUITY AND LIABILITIES</b>	243,853,981	1,207,996	70,399,441	315,461,418	197,973,848	1,255,238	87,405,642	286,634,728



United Fidelity Insurance Company (formerly known as United Insurance Company)

NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

26 RISK MANAGEMENT (continued)

26B Financial risk (continued)

*Interest rate risk*

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Floating rate instruments expose the Company to cash flow interest risk, whereas fixed interest rate instruments expose the Company to fair value interest risk.

The Company is exposed to interest rate risk on fixed deposits and bank overdraft. The Company limits interest rate risk by monitoring changes in interest rates in the currencies in which its cash and interest bearing investments and borrowings are denominated.

*Interest rate sensitivity*

The effective interest rates for all major classes of interest bearing financial instruments as at 31 December, are as follows:

31 December 2018

	<i>Total AED</i>	<i>Effective interest rate %</i>
Bank deposits (Including statutory deposit)	37,510,588	2.25% to 3.4%
	<u>37,510,588</u>	

31 December 2017

	<i>Total AED</i>	<i>Effective interest rate %</i>
Bank deposits	6,000,000	1.75% to 2.65%
	<u>6,000,000</u>	

There is no significant difference between contractual reprising or maturity dates.

The following table demonstrates the sensitivity of statement of income to reasonably possible changes in interest rates, with all other variables held constant.

The sensitivity of the statement of income is the effect of the assumed changes in interest rates on the Company's profit for the year, based on the floating rate financial assets and financial liabilities held at 31 December 2018.

	<i>Increase/ decrease in basis points (bps)</i>	<i>Effect on profit for the year AED</i>
2018	50 (bps)	187,553
	-50 (bps)	(187,553)
2017	50 (bps)	30,000
	-50 (bps)	(30,000)

## United Fidelity Insurance Company (formerly known as United Insurance Company)

### NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2018

#### 26 RISK MANAGEMENT (continued)

##### 26B Financial risk (continued)

###### *Equity price risk*

Equity price risk is the risk that the fair values of equities decrease as a result of changes in the levels of equity indices and the value of individual stocks. The equity price risk exposure arises from the Company's investment portfolio.

The effect on equity (as a result of a change in the fair value of equity instruments held as financial assets at fair value through others comprehensive income at 31 December 2018) and on statement of income (as a result of changes in value of financial assets through profit or loss) due to a reasonably possible change in equity indices, with all other variables held constant, is as follows:

	2018			2017		
	<i>Change in equity price %</i>	<i>Effect on equity AED</i>	<i>Effect on income statement AED</i>	<i>Change in equity price %</i>	<i>Effect on equity AED</i>	<i>Effect on income statement AED</i>
All investments	10	4,253,055	220,347	10	2,719,197	217,488

##### 26C Operational risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Company cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Company is able to manage the risks. Controls include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes.

#### 27 CONTINGENCIES

###### *Contingent liabilities*

At 31 December 2018 the Company had contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business from which it is anticipated that no material liabilities will arise, amounting to AED 5,150,691 (2017: AED 5,356,819).

###### *Legal claims*

The Company, in common with the significant majority of insurers, is subject to litigation in the normal course of its business. The Company, based on independent legal advice, does not believe that the outcome of these court cases will have a material impact on the Company's income or financial condition.